

# Kamal Parmar

## Business Developer

### My Contact

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📍 Ahmedabad

### Overall Experience

5+ Years of experience.

### Skills

- Strong verbal & written communication
- Identifying the potentiality
- Project Management Research & Strategy
- Business Intelligence
- Negotiation
- Ability to think creatively and strategically
- Client handling
- Collaboration

### Education Background

Bachelor of Technology

### About Me

To obtain a position that challenges me and provides me the opportunity to reach my full potential professionally and personally utilizing my abilities and years of experience.

To join an organization that is progressive intellectually and technically, and one which practice collaborative leadership with integrity and honesty throughout.

### Professional Experience

- Played a strong role in generating new leads & businesses.
- Implemented a results-driven approach to achieve the desired output.
- Hands-on experience in successfully dealing with International and Domestic clients.
- Strong track record of managing and leading high-performing teams.
- Good experience in dealing with various bidding portals.
- Hands-on experience with executing email campaigns based on targeted audience & areas.
- Good hands-on building suitable Proposals & SoWs.
- Sound knowledge of working with Regional Managers across different geographical areas worldwide.
- Successful handling of critical tasks & assignments of business & its requirements.
- Good experience in working with CRMs & MS Office to keep the track of business activities.